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BSB: 802 129

## **Target Market Determination – Visa Debit Card**

## TMD11 - v.2

| Product       | Visa Debit Card  |  |  |
|---------------|--|--|--|
| Issuer        | Orange Credit Union ABN 34 087 650 477 AFSL & Australian Credit License 240768   |  |  |
| Date of TMD   | 5 September 2022   |  |  |
| Target Market | Description of target market   |  |  |
|               | Customers who:  Have an account to which card can be linked  Are seeking a non cash-payment facility to make purchases in store, online, over the phone or overseas, throughout Australia and the world, anywhere Visa is accepted  Need access to ATM facilities to withdraw cash   Description of product, including key attributes  The All Purpose Savings Account is an everyday transaction account. The key features of this product are:  available to all members over 15  can only access funds from linked account  Daily cash withdrawal limit of \$1,000  Electronic Payments has no limit, funds need to be available in linked account  Convenience of access via online, ATM and EFTPOS  Funds available at call  Access to funds 24/7  Ability to add card to digital wallet Apple Pay, Google Pay and Samsung Pay  Ability to make contactless payments via PayWave – limits apply  Can be used worldwide, anywhere Visa is accepted  Fees and charges apply as per gees and charges schedule  This product is designed for consumers who: |  |  |

|   | Seek to access their money for everyday transactions   |                            |                  |  |  |
|---|--|----------------------------|------------------|--|--|
|   | Convenience, easy access, basic everyday account   |                            |                  |  |  |
|   | Customers not seeking  | any interest/ low interest |                  |  |  |
| Distribution                              | Distribution conditions  |                            |                  |  |  |
| Conditions                                | This product is distributed by the issuer through the following channels:  • branch – face to face  • call centres – over the phone  • online – over the internet  |                            |                  |  |  |
|   | Distribution conditions for this product include:      ensuring that retail clients meet the eligibility requirements for the product      ensuring that distribution through branches, and call centres is by appropriately trained staff   |                            |                  |  |  |
|   | There are no other distributors for this product.  |                            |                  |  |  |
| Review<br>Triggers                        | The review triggers that would reasonably suggest that the TMD is no longer appropriate include:   |                            |                  |  |  |
|   | A significant dealing of the product to consumers outside the target market occurs;  |                            |                  |  |  |
|   | A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;  |                            |                  |  |  |
|   | Material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate;  |                            |                  |  |  |
|   | Large amounts of deposits, spending patterns decline, need to move to a savings account or term deposit for security and to earn higher interest.  Review customer profile once reach age 55 years to see if they are eligible to move to another account such as, a Prestige Account. |                            |                  |  |  |
|   |  |                            |                  |  |  |
|   | The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG274.   |                            |                  |  |  |
| Review Periods                            | First review date: 1 September 2024  |                            |                  |  |  |
|   |  |                            |                  |  |  |
|   | Periodic reviews: Every two years.   |                            |                  |  |  |
| Distribution<br>Reporting<br>Requirements | The following information must be provided to <b>Orange Credit Union</b> by distributors who engage in retail product distribution conduct in relation to this product:  |                            |                  |  |  |
|   | Type of information  | Description                | Reporting period |  |  |
|   | Complaints   | Number of complaints       | Every month      |  |  |
|   |  |                            |                  |  |  |

| Significant dealing(s) | Date or date range of<br>the significant<br>dealing(s) and<br>description of the<br>significant dealing (eg,<br>why it is not consistent<br>with the TMD) | As soon as practicable,<br>and in any case within<br>10 business days after<br>becoming aware |
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